

# BUZZ

#### Newsletter of the Betty's Bay Ratepayers' Association Nuusbrief van die Bettysbaaise Belastingbetalersvereniging

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### Regional Events / Streeksgebeure

**BotSoc Talk: Saturday 18th May** Dr Kenneth Oberlander who specialises in the genus Oxalis will lead a walk and give a talk centred on Oxalis sp. Meet at Harold Porter parking at 2.45pm for a walk 3 - 4.30pm either above Harold Porter or Oudebosch. The talk will be at the usual time 6p.m. in the Nivenia Hall.

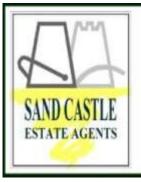
Friends of the Library Talk: 23 May, 10H30, Pringle Bay Municipal Hall. Guest speaker: Riaan Manser on his travels around Iceland. Tea & refreshments will be served.

Art: 7-16 June Hermanus FynArts. Ten days packed with ceramics and culpture, painting and photography, music – classical and jazz, illustrated lectures, food and wine, vintage films, high teas, courses and workshops and the National Arts Competition. Visit www.hermanusfynarts.co.za to see the full programme, send mail to bookings@hermanusfynarts.co.za or phone 028 312 2629 for info.

**Fishing: 22-23 June,** WP Fishing Competition, Gansbaai South League. Venue: Overberg Boat Club. Contact Stephen (083 285 6478) for info.

## **Notices / Kennisgewings**

**Web site:** As you might be aware our website has due to technical reasons been off line for a while. The good news is that our Webmaster has been working on upgrading the site and it is expected that shortly it will be re-instated.



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Deadline for submissions:

20th of each month

http://www.bettysbay.info/

Please send us your comments, suggestions, events and news.

#### **Obtaining the BUZZ**

The following options are available:

- Get a copy at the Village Centre Cafè or Penguin Place, normally first week of each month.
- Download a PDF version from our web page. Go to link 'The Buzz' at http://www.bettysbay.info
- 3. We also leave a number of copies at the Betty's Bay Library.

## Subscribing to the BBRA

R55 per person per year, payable to:

**BBRA Current Account** 

**ABSA Hermanus** 

Branch Code 632005

Account No 4066 6164 39

NB! Reference must include your surname and Erf Number. Please do not send cash.

Contact: Adrian de Kock 028 272 9998

# Advertising and Crassula Hall payments

Payable to:

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Account No 4066 6164 39

NB! Reference must include your business name. *Please do not send cash.* 

Contact: Liz Fick 028 272 9800

**Disclaimer:** The views expressed by the Buzz contributors are the authors' own and do not necessarily represent the views of the Editor of the Buzz.

**Notice:** The Buzz is a private newsletter, administered, financed and published by the BBRA so as to communicate important issues with its members. The committee reserves the right not to publish letters or articles it may receive.

#### From the Committee

The following is feedback of pressing issues being dealt with by the Committee on an ongoing basis affecting our community.

The **Draft Budget** tabled earlier this month at a meeting in Hermanus has been described by the municipality as one of the most difficult to compile and will make quite an impact on homeowners especially in these very difficult economic times. The maintenance of municipal buildings and infrastructure, ageing vehicle fleet and wages and salaries were highlighted as particular constraints that made the draft budget so difficult. Rates increase for developed residential property will be set at 6.94% whilst undeveloped Ervin will attract a higher rate at 63.6%. The latter is somewhat disturbing especially in the current economic climate and especially when the municipality is struggling to maintain existing infrastructure not to mention its ability to provide adequate services. To put the increase in property rates for undeveloped land into perspective an Ervin valued at R400, 000-00 which previously attracted rates of R123.33 per month will increase to R188.67 per month, an increase of R73.34. The free 6kl water allocation which we enjoyed in the past will fall

away and would only now apply to registered indigent families. Consumers would in future have to pay R3.50 per kl for the previously free allocation.

Water Consumption scales will be as follows:

→ <b>6</b>	= R3.50	
7-18	=R 9.25 8.8%	increase
19-30	=R 15	9.7% increase
31-45	= R23.10	9% increase
46-60	=R30	4.6% increase
→ <b>6</b> 0	= R40	39.4% increase

Tariff for sewage will increase by 10% and refuse removal will increase to R140 per month, an increase of 8.53%.

A cause for much concern is the dramatic increase in salaries which makes up 30% of the operating budget. Senior Management is to receive an increase of 14.2%. This comprises 7 officials i.e. Municipal Manager and Senior Managers. This is considered high especially when so many people, especially retired folk, are feeling the pinch. As can be seen most increases are way above the inflation rate. In comparison Elected Officials i.e. Executive Mayor, Deputy Mayor and Councillors only cost an increase of 1.3%. The overall salary cost is budgeted at a 10% increase.

A public meeting of the **Ward Committee** was held in April which was also attended by the Mayor, Municipal Manager and Director of Protection Services. It was once again emphasized by the Manager that the draft budget was a difficult one to compile as the economy, cost of electricity and fuel impacted on the budget. Unfortunately, during question time most of the discussion was dominated by complaints and grievances from the informal settlements in Kleinmond about labour issues, racism in the appointment of municipal workers and lack of services.

Whilst the BBRA managed to raise the following points many residents in attendance wanting to raise other issues of concern left the meeting disappointed having not being able to do so due to lack of time.

1. Municipal Accounts. Attention was once again drawn to the discrepancies in municipal accounts since the appointment of the new Contract Meter Readers. Meter Readers appear to be operating at random as readings are not being taken on a regular monthly basis. Accounts consequently fluctuate from month to month. The Municipality appears to be charging an average but when readings are eventually taken it shows a much higher consumption of water which will attract much higher rates as is determined on a sliding scale. To charge residents with a lump sum after a couple of months will surely lead to much higher rates being charged at the top of the scale. This problem did not exist with the previous meter reader.

The Manager acknowledged that there were problems with the Contractor and that the matter was under investigation.

2. Management of Dunes and Sand Drift. Feedback from the Municipality was requested regarding the recent court Judgment involving Nerine Crescent especially after the recent ruling that in terms of the Road Ordinance the Municipality would only be obliged to maintain roads classified as either "main" or "divisional" roads "in so far as funds permit". In other words it would appear as if the Municipality would not be obliged to do what it cannot afford. There also appears to be no obligation to maintain "minor" roads. Most, if not all roads in Betty's Bay are classified as "minor roads". The Municipality also maintained in its submission to the court that it is "struggling with a

**dwindling capital and operational budget**" and did not have the financial capacity at present to stabilize the sand dunes. It is important for the community to know how this is going to impact on the rest of Betty's Bay's roads and verges especially if the municipality does not have the financial resources to maintain them.

The Manager emphasized that the municipality would not be insensitive to the problem and was committed to assisting home owners where necessary but would confine itself to budgetary constraints.

The Manager also drew our attention to the Integrated Development Plan of the municipality where mention is made of certain areas in Betty's Bay that are affected by Driftsand which is threatening the existence of residences and that the municipality is in the process of drafting an appropriate management plan for the dunes. They have also delivered inputs with respect to the placement of setback lines in order to promote the ecological management of the dunes and to protect private property from coastal processes. Area management teams are clearing road surfaces of dune sediment as an interim management measure.

Information is that the applicants in this case may be considering appealing against the judgment. Gottlieb van der Merwe, a resident of Nerine Crescent is currently in the process of establishing an interest group of affected property owners in the Nerine and Morea Roads so as to speak with a combined voice.

3. Pumping of Sewage Tanks. We continue to receive calls over long weekends and peak periods of delays of up to 4 days to pumps septic tanks. The last Festive season was particularly bad when tanks were over flowing and running down streets despite numerous calls to the Municipal Call Centre. Similar complaints were received during the Easter period when there were also delays of up to 4 days. It appeared the contractor could not cope.

The Manager undertook to investigate. He also mentioned that the contract for pumping of tanks was up for renewal.

**4. Traffic violations along Clarence Drive (R44).** Apart from the static speeding camera erected at the intersection adjacent to the Botanical Gardens, no other control measures appeared to be in place to control traffic. Moving violations such as speeding and overtaking in the face of on-coming traffic and over solid white lines along the entire stretch of the road through Betty's Bay is occurring with impunity. Whilst movable speed cameras are seen daily in Kleinmond this does not appear to be the case in Betty's Bay.

The Director reported that the matter was receiving attention and that more mobile cameras would be seen along Clarence Drive.

#### Crime

It was raised at the April Community Police Forum meeting that the community of Betty's Bay is expressing deep concern about the current and worsening crime situation. Crime over the last month has increased quite dramatically despite all the on-going efforts by our Neighbourhood Watch to curtail the crime rate. There have been no less than thirty six (36) incidents reported over the last month which to all of us must be most alarming. We do not stand alone on this since crime in Kleinmond and the Hangklip is also escalating. Crime reported over the Easter weekend was particularly bad despite the fact that incidents might not necessarily have been committed during this period but only detected by owners when they visited their homes over the Easter period. No doubt our towns are being targeted.

More disturbing was the theft of five (5) firearms from homes. This created new challenges for the NW as they do not know whether the culprits that they now confront

may be armed with firearms.

A number of these cases can unfortunately be attributed to the shear negligence on the part of the owners especially when valuables are left in vehicles. The message of securing valuables and securing ones homes from unlawful access is not getting through to many of our residents and their visitors. Far too many incidents over the last couple of weeks involve the failure of occupants to adhere to simple precautionary measures of securing their properties. Far too many people are entertaining elsewhere on their properties whilst front doors and windows are either left open or unlocked and with valuables left on the dining room table. We are making every effort to impress upon residents to take more responsibility for the safety of their properties. Pamphlets re "Operation Crime Foot" have been distributed widely by the NW. Far too many residents retire for the night and leave windows open and alarms switched off. Quite a number of housebreakings are taking place whilst owners are in residence and this is particularly worrying especially if culprits are confronted.

But in response residents are saying that it is a sad indictment on current society that our freedom has been lost in such a spectacular fashion. It is also a sad indictment on those in authority that this escalation in the assault on our personal freedom has happened without check. They are insisting and expect that those in authority take responsibility and take charge of a vigorous campaign to win back those freedoms to which they are entitled as citizens of our country. There must be zero tolerance of crime. It is not acceptable that they are forced to accept the situation, and live a life of fear and frequent loss.

Whilst we appreciate the work by the Kleinmond SAPS who work extensive hours to combat crime, they can only do so much with the manpower they have. They further have to work understaffed when officers are given extended time off to make up for overtime worked instead of them being paid overtime. Repeated appeals to the Cluster Board, Provincial Commissioner and even the Minister regarding the manpower shortage have fallen on deaf ears.

Another disturbing change of events has been the number of bush fires since the beginning of the year some deliberately set to cause distraction so as to either break into houses or make a quick getaway with stolen goods.

Weeks ago culprits broke into a house, found keys and then stole a vehicle. The good news is that the vehicle which was fortunately fitted with a tracking device was recovered in Delft. A suspect from Mooiuitsig has been arrested together with two women from Delft. Once again someone from Mooiuitsig is involved. The community is asking, for how long do they have to endure the threat of criminal elements from Mooiuitsig?

A further disturbing fact is that a resident encountered three blacks on his property. One was armed with a panga who the resident claims to have shot. No trace of the culprits could be found despite NW, Private Security Companies and SAPS and their Dog Unit combing the area. This clearly underlines what we have been saying for some years that the modus operandi of criminals will eventually change and that they will become more determined and violent and inevitably someone is going to get killed. Anyone armed with a panga means business.

I raised this matter at the CPF meeting last week as I believe it appropriate for a delegation from the CPF to meet with the Provincial Commissioner to discuss the sudden spate of crime and stress the importance of increased manpower. A letter has already been forwarded to the Cluster Commander in Hermanus.

Dan Fick

#### The Wind Bloweth...

I love this picture, found somewhere on the Internet and saved for possible inclusion in another magazine, the title of which I shall not divulge here. (Never get paid for advertising). Having actually gone out of my way to obtain the March issue of the Buzz and read it through, my mind conjures up all sorts of discussions these two gentlemen may be engaged in, though judging by the furniture, I guess it is hardly



possible that the one whose beard looks vaguely familiar is declaring his Property Owner's Rights or how he dealt with the baboons on his little patch.

The (other) guy with the beard wrote a lot about relativity. A lady named Cecile, it seems, wrote something relative to the Municipality's responsibilities which were not relative, in connection with baboon (which according to the Zoologists, are his distant relative) problem. Just a few days ago we were paid a visit by relatives who consider us the poor relatives, even though they marvelled at the magnificence of the area we live in, and the rich diversity of the fynbos in our natural garden, to say nothing of the beauty of the sea. We, on the other hand, consider ourselves blessed to have all we need and enjoy on our doorstep, even (or especially) when the furry relatives visit, providing we don't let them in.

Back to the occupants of the bench... perhaps our friends could be discussing how much the lady at the municipality just might enjoy a personal visit, booked beforehand, to discuss the problems amicably as Dan Fick seems to do, as he, together with the authorities concerned, came up with good advice and solutions to crime problems, politely and respectfully. How good to read the words of one who was taught as a child to respect his fellow men and women, and is still doing so. (Someone remarked, just the other day, that we speak about the "Sunday people" we know, but others see them every other day of the week, and they're very different!) Thank you, Dan and Liz, for the helpful content of the Buzz!

I read a section from Eddie Askew's book,"Many voices, One Voice" in which he describes his thoughts concerning the 80 people who would be at the conference at which Eddie had to speak. "Each one comes with his own viewpoint, including me. Some seem very sure of their position; confi-dent of their rightness. Some will be abrasive in their debate, others persuasive. A few, even, will be open-minded. Thank God for them. Most will be trying to say something, to convince the rest of us that we should follow them."

Eddie continues: "So many voices, clambering for attention. Not only in a conference, but all the time.

How do I hear God's voice in it all? The problem is, God doesn't usually shout. He's not strident and aggressive, as many of His followers are! ...He doesn't scream over the shrill noise of opinion and argument. Not for Him the insistent hand clutching my arm, nor the body standing in front of me, blocking my escape. He's more likely to stand quietly, and wait patiently until I turn to Him. And when He gets through to me it's usually with that exquisite courtesy, which leaves me free to choose or reject."

"I still need to hear that voice, though," says Eddie, "to recognise it in the clamour, to know with some assurance that it's His. Yet it isn't always clear. Sometimes, when I look to Him,

I suspect God just smiles at me – still with that gentleness and courtesy – and says: "But what do you think? You're grown up, you've got a mind of your own. You decide." It's sometimes frightening, this freedom, but it makes me grow. I make mistakes, but if they're made in good faith and not out of stubbornness or tantrum, He works them into good."

Bev Green

#### **Stoney Point Press Statement**

Conservationists and Authorities work together towards the Declaration of Stony Point Seabird Colony as a Protected Area

The Stony Point African penguin colony is the fastest growing African penguin colony in Southern Africa. The African penguin - as a species however - was listed by the International Union for Conservation of Nature (IUCN) as endangered in 2010 due to perpetual population declines.

A national Biodiversity Management Plan (BMP) for the African penguin species has been drafted by a number of organisations in response to these population declines under the auspices of the National Environmental Management: Biodiversity Act (No. 10 of 2004). The management plan has been through a full public commeting phase and is due to be Gazetted shortly by the Minister for Environmental Affairs. While many of the African penguin colonies in South Africa continue to show population declines, the colony at Stony Point continues to increase - and this colony is therefore a high priority for conservation authorities. The formal protection of the Stony Point African penguin colony is therefore listed as a necessary action in theBMP.

While the population increase at Stony Point is received with excitement by conservation authorities, it has posed a few local problems. The arrival of the penguins in the tiny hamlet of Betty's Bay in 1982 and the subsequent healthy growth of the colony, has presented the Overstrand Municipality with a new dynamic – the co-existence of the Betty's Bay residents with this charismatic, yet endangered species. The penguins have gradually been encroaching on the residential area, where attacks from dogs, cats and other land based predators have been recorded, whilst other disturbance factors create a source of stress for the breeding birds and their chicks.

Overstrand Municipality has extended an existing boundary fence which was initially authorised by the Department of Environmental, Cultural Affairs and Sport (DECAS) in 2002. The purpose of the new fence extension was twofold - to create a demarcated breeding area for the penguins, remote from the hazards experienced in the residential area and to reduce the degree of human- wildlife conflict that was becoming unbearable for neighbours in the residential area. The fencing project was supported by an Environmental Authorisation from the Department of Environmental Affairs and Development Planning (2012) as a component of an application to amend an existing environmental authorisation for the upgrading of Tourism facilities at Stony Point, which has been pending since 2008. The resolution of the penguin invasion in the residential area by means of a boundary fence was raised as in imperative during the public participation phase of this project and the initiative was fully supported by Cape Nature.

The construction of the fence was by no means a proverbial 'walk in the park'. Plans for the fence were compiled two months in advance of the initiation date, but the non-delivery of certain fencing materials delayed the start of the project. The project was further delayed by the presence of hidden heritage foundations and a very rocky substrate, which had to be circumvented. The fence was finally completed at the end of February 2013.

During February 2012, penguins had started to access the residential area. These birds were relocated to the fenced portion of the property. A total of 11 penguin eggs were removed from the residential area and sent to SANCCOB's Chick Rearing Unit for hatching, raising and release. Ongoing checks are made within the residential area as birds move around the fence. These birds are relocated back into the protected area of the colony and encouraged to breed there. This activity will continue as new birds visit the colony.

Additional habitat has been created for the relocated birds through the deployment of Artificial penguin houses donated by the Dyer Island Conservation Trust and nests from the Leiden Conservation Foundation. Many of these nests have already been occupied, with birds incubating eggs. The Leiden Conservation Foundation, a US based funder, has also made funds available to support the ecological monitoring of this colony, indicating the international interest and support that this colony is drawing.

The construction of a fence to reduce disurbance to African penguins is not an activity unique to Betty's Bay. The City of Cape Town, in partnership with SANParks and SANCCOB have constructed a fence at Burgher's Walk, a municipal area colonised by African penguin adjacent to Boulders. Since the construction of this fence and associated habitat restoration in 2011, the number of African penguins killed by vehicles has declined substantially, and the proportion of Simons Town African penguins breeding at Burgher's Walk increased from 9% in 2011 to 18% in 2012.

CapeNature will continue to monitor this colony, with a research and monitoring programme in place that includes the assessment of the bird's population growth, breeding success, foraging behaviour and chick condition.

The future management of Stony Point is being driven forward by a Management Committee which consist mainly of Overstrand Municipality and Cape Nature as well as partners such as SANCCOB. This management committee is in the process of drafting a management plan for the entire property and will engage in the process to have the area declared as an officially Protected Area according to the Protected Areas Act (2003).

Cape Nature

#### Snakes

For all those who did not attend the recent talk on snakes, Penny has allowed us to print the article in the Buzz. Thank you Penny! Anyone who needs to call for help regarding snakes can contact Francois van Zyl (tel number to be added to emergency list later).

An audience if over 60 which included several lively children were treated to a fascinating evening talk by François van Zyl, also known as the Snake Man. It was clear that although the talk was in a light-hearted vein, Francois not only loves and respects snakes, but is also an expert on the subject. We were shown a puff adder in a Perspex box. She had recently produced 17 young and was obviously bored to tears by us! The second venomous specimen was a Cape Cobra. A totally different character, she glared at us through the Perspex and frequently struck at us and opened her hood. A non toxic example was an egg eater. Beautifully marked and very small, she permitted a brave, young volunteer to take her out of her bag. Once set free on the table top she treated us to a series of athletic dry strikes that were most impressive. The star of the show though was a magnificent Southern African Python. She was draped around François' neck and placidly allowed us to touch her. Her length was well over 2 metres, and would eventually reach six metres.

While there is considerable controversy regarding the treatment of snake bites, the general consensus among the experts is that the victim should be taken as soon as possible to a hospital where cardiac monitoring and respirators are available. Obviously the identity of the snake should be ascertained, but this is not essential as the state of the wound usually makes it clear whether the venom is neurotoxic or cytotoxic. One affects the circulation and causes severe swelling while the other affects the nervous system causing temporary blindness and paralysis of the eyelids. Occasionally a snake gives what is called a dry bite. This causes bleeding but no venom is released therefore there will be very little pain.

One of our more dangerous snakes is the small Berg Adder. This species has the deadliest venom in that it is both neuro and cytotoxic, but unlike the puff adder, this little snake appears to avoid human contact.

Sadly, according to Francois, snakes are becoming rare and if the number of dead black mole snakes one sees on our roads, is any indication, one of the most useful species will soon become a rarity. Mole snakes eat not only moles but every type of rodent it can overpower. They and all the other snakes deserve our protection, quite apart from the fact that they are essential feature of our eco system.

Penny Palmer.

#### Friends of the Library

Library hours: Mon to Fri 9h00 - 16h00

**EVENT for MAY 2013** 

Guest speaker: Riaan Manser on his travels around Iceland.

Date: 23 May 2013

Time: 10h30

Venue: Pringle Bay Municipal Hall.

Tea & refreshments.

All most welcome! Almal baie welkom!

THANK YOU to all those who attended the function on 25th April to celebrate the Hangklip Library's 20th Birthday in Crassula Hall, Betty's Bay.

The Theme of "Hangklip – Past & Present" was used to generate interest in the past & present development, personalities, fauna & flora of the Hangklip area which includes Rooiels, Pringle Bay & Betty's Bay.

The evening of entertainment was presented by the Friends of the Library to encourage young & old to value & appreciate the precious history & future of our beautiful area.

The Programme included viewing the Posters created by various Organizations in our community, a Slide presentation by Alan Clegg, stories & poems read by Gerard Scholtz & Richard Starke, a Lucky number Draw with prizes and a time of song & fun with the Hangklip DAYZEES.

THANK YOU for the Posters:

ROOIELS by Gerard Scholtz

PRINGE BAY: Hangklip Fire by Clayton Francis/ Pringle Bay Conservancy

Heritage Collection from Annemarie Breytenbach & Bernard Heydenrich/ Hack Group from John Whitehead.

BETTY'S BAY: Kogelberg Branch of the Botanical Society from Merrilee Berrisford/ Hack Group from Merran Silberbauer/ Marine Area by Edward Richards Cape Nature/ Harold Porter Gardens by Jane Forrester/ Stony Point by Cuan & Belinda McGeorge/ Pikkewyntjies by Zaan Cilliers/Friends of Library by Pip Prinsloo.

THANK YOU to Alan Clegg, Gerard Scholtz, Richard Starke, Hangklip DAYZEES.

THANK YOU to our sponsors: 365 Bistro/ Kleinmond SPAR/ Birthday cake by Maureen Graham/Belinda McGeorge.

THANK YOU to all who generously offered photographs for the Slide presentation.

THANK YOU to the BUZZ for advertising our news.

We appreciate the willingness of so many individuals in our community, who strive with us

#### Om 'n Valkie Die Lug In Te Stuur...

Een maal het ek in 'n smal stegie by die Souq Waqif mark in Doha gesien hoedat 'n Arabier die valk op sy arm se koppie rustig streel. Die beeld het dikwels by my kom spook tydens die pas afgelope HAWK kunsgebeurtenis wat in die Hangklip streek plaasgevind het tussen 16 en 24 Maart.

Dit was reeds die tweede Hangklip Kunsteweek (Hangklip Art Week) wat die kulturele ruilhandel tussen o.a Kaapstad en ons sonderlinge streek met sy unieke biodiversiteit, ten doel het. Daar is 'n stewige konsentrasie van professionele kunstenaars in die Hangklip area woonagtig en gegewe die unieke natuurlike omgewing met die Harold Porter Botaniese tuin as middelpunt, wonder mens tog waarom so-iets nie al veel eerder geloods is nie.

Om 'n 'valkie' die lug in te stuur, is egter nie kinderspeletjies nie. Neem nou die skerp bek van die Bleeksingvalk byvoorbeeld. Om aan u, die leser te probeer verduidelik wat die logistieke van so 'n geleentheid behels, sal nie in 'n beskaafde paragraaf uitgespel kan word nie. Stel u voor hoedat 'n een ton houtvis vanaf Nuweland, Kaapstad tot op die vlakte van Anthony James se houtwerf beland, sonder dat die verkeerspolisie die bestuurder van 'n voertuig wat nie toegerus is vir die soort taak nie, van die N2 aftrek.

Die valk hier ter sprake beteken ook dat persoon A se persepsie van kuns nie noodwendig ooreenstem met die van persoon B s'n nie. Maar, alles in ag genome, wil dit lyk of hierdie valk hier is om te bly - grotendeels as gevolg van die oorweldigende ondersteuning van die gemeenskap - beide plaaslik, asook besoekers wat van heinde en verre gekom het.

As neweproduk van die HAWK inisiatief is toerisme en werkskepping uiteraard belangrik, maar die uitbreiding van gesprekke rondom die kreatiewe sfeer, en veral die interaktiewe moontlikhede tussen kunstenaars en die publiek is elemente wat ons graag toenemend sou wou sien ontplooi. Daar bestaan 'n mate van isolasie in die "tradisionele" konsep van kuns uitgestal binne die (dikwels) intimiderende galery met wit mure en generiese personeel agter skootrekenaars. Mens wil uiteraard nie hierdie templaat negeer nie maar eerder parallelle skep tussen verskeie ruimtes en moontlikhede.

Ons is per slot van sake 'n buitelug nasie, so die oorvleueling van die studio na buite met gebeurtenisse soos vanjaar se Heritage cache deur Cobus van Bosch en Arlene Amaler Raviv en Liza Grobler se kunsroete van 2012, wat kykers direk betrek, is die soort intervensies waarna ons graag wil streef.

Van die hoogtepunte op HAWK 2013 se program was die historikus Nigel Penn se praatjie oor die Hangklip Drosters wat 'n kapasiteit gehoor by Perigators tot gevolg gehad het. In die Botaniese tuine het Petra Keinhorst se keramiek luiperdspore groot aftrek gekry, asook die deur installasie Inside/Outside van die argitek Raymond Smith. Kinders het hulle verheug deur vis te ry op Right Mukore se hout selakant wat staan gemaak is neffens Ronel Theron en Billy Stanley van Stoned Olives se viskantien op die vlakte tussen

Rooiels en Pringlebaai.

Die plaaslike kunstenaars wat aan HAWK 2013 deelgeneem het is Brendhan Dickerson, Jo Rogge, Louis van Heerden, Helmut Starcke, Brindley Pritchard, John Ellis, Warrick Kemp, Francois Mouton, Fiona Moodie, Colette Kemp, Petra Keinhorst, Raymond Smith, Ebraime Hull, Jeannette Unite en Lien Botha.

Benewens die hoof uitstalling in die Niveniasaal en die tuin van die Harold Porter, was daar ook 12 kunstenaars studios wat die publiek kon besoek en 5 kosverwante pop-ups.

Cara Brink het vir die tweede maal haar unieke en stylvolle pop- up restaurant aangebied met disse soos aspersie- en haloumi sosaties bedien met roosterkoek en mielie/ment salsa.

Mooiuitsig Snoekkafee se middagetes by Pikkewyntjies was baie gewild met Zaan Cilliers en Netta Kleyn se heerlike snoek en patats.

Ook Bettysbaai se sjokolademeester Gaspard Bossut het flink besigheid gedoen want 'n kultuurvraat en 'n smulpaap se aptyt blyk baie eenders te wees.

Met ons streek wat van die vroegste tye af reeds beskou is as 'n transisie ruimte vir o.a die nomadiese Chainoquas, skuilplek vir drosters, en uitspanplek vir vakansiegangers, blyk HAWK nou toekomstig (heuglik) uitgelewer te wees aan die verskeie dinamiese onderwerpe waarmee kontemporêre kunstenaars hulself besig – amper soos die chaos teorie in die natuur teenwoordig.

 Hierdie jaar se HAWK is moontlik gemaak met die ondersteuning van Wesgro sowel as die Overstrand Munisipaliteit. Die wyn vir die opening is geskenk deur Eagle's Cliff.

Lien Botha

#### Pikkewyntjie Nuus / Penguin News

Sjieee... ek is darem bly ek kan wier my stories vir tjille vertel. Ek is toe mos hoeka uitgeskop uitie koerant oorlat ek nie mooi Afrikaans kan praatie, maar antie Sandy het toe beslyt ons gaat nie I nie, en antie Liz het geseg vertel, almal wil lyster. Nou ja baie dinge het gebeer vanlat ons laas biekie gesels het. Ons skool is biesig om n nuwe klaskamer te kry wat die Mislikepaliteit biesig is om te bou. Genade sowat van stres het ek in myse hele lewe nie gasien nie, almal is biesig om hulse poppe uitie pram te gooi op hierie stadium, so seg myse juffrou. Nou ek verstaat nie lekka wat sy eigentlik bedoel nie, n pram is n pram en n pop is n pop, so tjy vat net die pop en smyt hom yt. Wat is nou so vrieslik daaraan, behalwe as jouse ma jou sien jouse sussie se poppe ytgooi. Ek het mos laaste wiek vir julle vertel van hoe myse agterwereld lyk, assit nie by die hys is nie issit by die skool en ek het al gewonner of ek nie antie Theresa moet vra om die "Welfare" op myse ma en myse juffrou te sit. So seg juffrou ons kinners is besig om haar na drank te dryf, ouma Netta seg daar gaat net bloedkolletjies oorbly van ons en antie Nanny seg sy gaat die pad vat.

So van bloedkolletjies gepraat, waaaa was tjille hierie wiek. Tjille wiet mos ons het n paar omies gehad wat na Jesus toe is, toe beslyt onse kinners om ons ye begrafnis te hou. So kyk ons wie is die kleinste en grou n gat inie sandpit. Ons sit toe vir Kelly daarin en begin bid en sing. Stupid Kelly wou nie meer saam speelie en sit toe n keelgat op. Juffrou kom om die draai en siet wat ons doet. Dit lyk toe hoeka of sy in Lot se vrou in veranner. Haarse oge pop amper yt haarse kop, haarse mond gaat oop en toe soos n vis op droge grond, en toe wiet ons hier kom !@#\$. Dit lyk toe hoeka of sy vlerke kry, haar ponie op haarse kop wip op en af soos sy soos n stoomtryn op ons afkom. Toe begin die begrafnis yntlik eers. Al wat kind is beginne hyl en kerm, tjulle wiet mos amper soos op TVie as die donker mense begrafnis hou, almal hyl en hyl en skrieeeee. Gelikkig was Kelly ok, juffrou

# **Emergency Contact Numbers**

Marlu Rust       082 776 9287         Wendy Tawse       082 442 8005         Fires in Reserves       082 783 8585         Police       Emergencies       10111         Charge Office       028 271 8219         Capt. Marthinus       082 778 6793         Sector Policing Officer       082 522 1831         Security Providers       Safe Security       028 272 9110         Response       082 410 7845         ASK Security (Office)       028 272 9500         24 Hour Emergency       082 951 1892         071 135 9029       071 135 9029         Sandown Bay Security       028 271 5633         028 271 3306       028 271 3306         Provincial       10177         ER24       084 124         Doctors       Dr Du Plessis       028 271 4227         Dr Van Niekerk       028 271 4227         Dr Morkel       028 271 4227         After Hours       082 653 6355         Dr Greeff       028 272 9999         After Hours       082 659 9437         Dr Moses       028 271 3152         After Hours       078 417 5628	Overstrand Emergency	24 Hours	028 313 8111
Wendy Tawse         082 442 8005           Fires in Reserves         082 783 8585           Police         Emergencies         10111           Charge Office         028 271 8219           Capt. Marthinus         082 778 6793           Sector Policing Officer         082 522 1831           Security Providers         Safe Security         028 272 9110           Response         082 410 7845           ASK Security (Office)         028 272 9500           24 Hour Emergency         082 951 1892           071 135 9029         071 135 9029           Sandown Bay Security         028 271 5633           028 271 3306         028 271 3306           028 272 9575         028 271 3306           Ambulances         Provincial         10177           ER24         084 124           Doctors         Dr Du Plessis         028 271 4227           Dr Morkel         028 271 4227           Dr Morkel         028 271 4227           After Hours         082 653 6355           Dr Greeff         028 272 9999           After Hours         078 417 5628           Dentists         Dr Duvenhage         028 271 3467           After Hours         082 861 0616	Fire Department	Control Room	028 312 2400
Fires in Reserves 082 783 8585 Police Emergencies 10111 Charge Office 028 271 8219 Capt. Marthinus 082 778 6793 Sector Policing Officer 082 522 1831 Security Providers Safe Security 028 272 9110 Response 082 410 7845 ASK Security (Office) 028 272 9500 24 Hour Emergency 082 951 1892 071 135 9029 Sandown Bay Security 028 271 5633 028 272 9575 Ambulances Provincial 10177 ER24 084 124 Doctors Dr Du Plessis 028 271 4227 Dr Van Niekerk 028 271 4227 Dr Morkel 028 271 4227 After Hours 082 653 6355 Dr Greeff 028 272 9999 After Hours 082 659 9437 Dr Moses 028 271 3152 After Hours 078 417 5628 Dentists Dr Duvenhage 028 271 3467 After Hours 082 861 0616 Dr Engelbrecht 028 271 3662		Marlu Rust	082 776 9287
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Charge Office         028 271 8219           Capt. Marthinus         082 778 6793           Sector Policing Officer         082 522 1831           Security Providers         Safe Security         028 272 9110           Response         082 410 7845           ASK Security (Office)         028 272 9500           24 Hour Emergency         082 951 1892           071 135 9029         071 135 9029           Sandown Bay Security         028 271 5633           028 271 3306         028 272 9575           Ambulances         Provincial         10177           ER24         084 124           Doctors         Dr Du Plessis         028 271 4227           Dr Van Niekerk         028 271 4227           Dr Morkel         028 271 4227           After Hours         082 653 6355           Dr Greeff         028 272 9999           After Hours         082 659 9437           Dr Moses         028 271 3152           After Hours         078 417 5628           Dentists         Dr Duvenhage         028 271 3467           After Hours         082 861 0616           Dr Engelbrecht         028 271 3662		Fires in Reserves	082 783 8585
Capt. Marthinus       082 778 6793         Sector Policing Officer       082 522 1831         Security Providers       Safe Security       028 272 9110         Response       082 410 7845         ASK Security (Office)       028 272 9500         24 Hour Emergency       082 951 1892         071 135 9029       Sandown Bay Security       028 271 5633         028 271 3306       028 272 9575         Ambulances       Provincial       10177         ER24       084 124         Doctors       Dr Du Plessis       028 271 4227         Dr Van Niekerk       028 271 4227         Dr Morkel       028 271 4227         After Hours       082 653 6355         Dr Greeff       028 272 9999         After Hours       082 659 9437         Dr Moses       028 271 3152         After Hours       078 417 5628         Dentists       Dr Duvenhage       028 271 3467         After Hours       082 861 0616       Dr Engelbrecht       028 271 3662	Police	Emergencies	10111
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Dr Morkel       028 271 4227         After Hours       082 653 6355         Dr Greeff       028 272 9999         After Hours       082 659 9437         Dr Moses       028 271 3152         After Hours       078 417 5628         Dentists       Dr Duvenhage       028 271 3467         After Hours       082 861 0616         Dr Engelbrecht       028 271 3662	Doctors	Dr Du Plessis	028 271 4227
After Hours 082 653 6355  Dr Greeff 028 272 9999  After Hours 082 659 9437  Dr Moses 028 271 3152  After Hours 078 417 5628  Dentists Dr Duvenhage 028 271 3467  After Hours 082 861 0616  Dr Engelbrecht 028 271 3662		Dr Van Niekerk	028 271 4227
Dr Greeff       028 272 9999         After Hours       082 659 9437         Dr Moses       028 271 3152         After Hours       078 417 5628         Dentists       Dr Duvenhage       028 271 3467         After Hours       082 861 0616         Dr Engelbrecht       028 271 3662		Dr Morkel	028 271 4227
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Dr Moses         028 271 3152           After Hours         078 417 5628           Dentists         Dr Duvenhage         028 271 3467           After Hours         082 861 0616           Dr Engelbrecht         028 271 3662		Dr Greeff	028 272 9999
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Dentists         Dr Duvenhage         028 271 3467           After Hours         082 861 0616           Dr Engelbrecht         028 271 3662		Dr Moses	028 271 3152
After Hours 082 861 0616  Dr Engelbrecht 028 271 3662		After Hours	078 417 5628
Dr Engelbrecht 028 271 3662	Dentists	Dr Duvenhage	028 271 3467
		After Hours	082 861 0616
Dr Visser 028 271 5321		Dr Engelbrecht	028 271 3662
		Dr Visser	028 271 5321

Hospitals	Hermanus Provincial	028 312 1166
	Hermanus Medi-Clinic	028 313 0168
	Vergelegen Medi-Clinic	021 850 9000
Child Welfare	Kleinmond	028 271 4044
Veterinarian	Dr Dave	028 271 4183
	After Hours	083 440 5191
KAWS	Animal Welfare	028 271 5004
Pharmacies	Albertyn Pharmacy	028 271 4666
	After Hours	082 927 5240
	After Hours	082 868 4267
	Kleinmond Pharmacy	028 271 3320
	After Hours	082 652 4309
Optometrists	Obermeyer	028 271 3119
	Optical Eyes	028 271 5684
Municipality	Betty's Bay	028 272 9263
	Kleinmond	028 271 8400
	Fire & Water	028 313 8111
	Law Enforcement	028 313 8111
	Traffic	028 313 8111
	Sewerage Removal	028 271 8435
	Hermanus	028 313 8000
Seawatch	Betty's Bay	028 272 9532
	Mike Tannett	082 994 9300
NSRI	Gordons Bay	021 856 1992
	Hermanus	028 312 3180
Electricity (Eskom)	Electricity	021 859 5304
	Emergencies	08600 37 566
General	Councillor Lisel Krige	028 272 9533
	Betty's Bay Post Office	028 272 9363
	Centre Shop	028 272 9230
	Penguin Place	028 272 9257
	Tourism Bureau	028 271 5657
	Fynbos Service Centre	082 719 6200
	Fire Extinguisher Service	083 741 9914

het gepreek soos n prerikant vir ons, en daar het ons toe onse ye begrafnis met prerikant, die hylers en ook die skree-ers.

Ek moet nou my pase entjies vir hom gaat koep by die mobile, dus groet ek vir tjille almal tot volgende maand. Tjille mense moet mooi loep en mooi kyk na julle sigselwers.

Zaan Cilliers

## The Khoisan and Fish Traps

To a large extent the Overstrand is the result of a forced marriage brought about by the municipal demarcation process some thirteen years ago. The four diverse municipalities of Gansbaai, Stanford, Hermanus and Hangklip-Kleinmond, each with their own character, are now united and share a common destiny. It is difficult to find a common historical link but perhaps it lies in the fact that despite its close proximity to Cape Town, the area has remained isolated for many years. Topography played a role in this isolation because the rugged Hottentots-Holland Mountain range inhibited the expansion of European settlement around the coast.

In fact the Overstrand area became the stronghold of outlaws and the remnants of Khoisan tribes for almost two centuries. Although hunting was possible they lived mainly from the sea, collecting shellfish and trapping fish. William Paterson, who travelled the region between Somerset West and Bot River in 1771, gave accounts of wild life such as zebra, bontebok, buffalo, eland and even hyena.

However, man's roots in this area go back even further. At De Kelders, the only fresh water caves on the coast of Africa, archaeological digs uncovered artefacts of a civilisation dating back 80 000 years ago. At Hangklip stone hand-axes from the Neanderthal era about 20 000 years ago have been unearthed.

Khoisan strandlopers used to leave their fish traps and middens along the coastline. In Rooi Els stone-packed fish-traps are still visible at low tide. Shell middens are found all along the coast, (75 in the village of Rooi Els alone). These piles of discarded abalone and allikricule shells and lobster mandibles are some two thousand years old.

The fish traps that have been in existence for a few thousand years are a valuable part of our historical heritage. Fish traps were the easiest and most logical way used by Stone Age people to catch fish. They were originally built by the Khoisan up to 3000 years ago and are still in use today.

Most of the fish traps are shaped in a half moon and vary in size. The Khoisan noticed that fish got caught in the natural tidal pools as the tide receded. Enlarging these pools by packing stone in strategic areas was a logical extension of the idea.

On dark nights the fish do not notice when the tide starts going out. When the water has retreated from the traps, leaving the fish stranded, they can then be caught by hand.

Packing the walls of the fish trap is a precise job and today only a handful of people are capable of doing it. The seaward side slopes gently to make it easy for the fish to swim into the trap. The internal face is vertical and clear debris and slit, so it can be drained quickly and trap the fish as the tide recedes.

We are truly blessed to have such interesting and diverse history at our doorsteps.

Colin Chaplin

#### **Looking Back On A Few Celebrations**

After fifty years and six hundred hacks we look back to the vision of hack founder, Denys Heesom. Have we achieved what he wished to achieve? Yes and no. Indeed the approach to Betty's Bay from Pringle Bay passes through magnificent fynbos — the expressed fear voiced in 1963 that it might resemble the approach to Hermanus has been vanquished. The battle will never be won and possibly the battle against the New Zealand Christmas tree invasion of Sunny Seas has been lost (in spite of the efforts of a few of the residents). However the main arena of battle is being held. The original battle motto which was "Hack the Hakea" no longer applies thanks to the hackers and biological control of that enemy. Port Jackson is on the retreat around the dump too.

The first hack on the 3rd February 1963 was advertised in the press and locally and forty two turned up armed with their own refreshments and where possible, tools, these included both a contingent from the Cape Town section of the Mountain Club of South Africa and from CAV the Cape Town based Control of Alien Vegetation. Of interest is that the leader of the MCSA group was Tut Trainor (father of Merrilee Berrisford) and among the CAV members was Louis Silberbauer (father of Ed and Lewis). They worked in the area north of the Wallers' Holiday Camp and repaired to the Heesom house for the Aftermath.

From this hack until the 200th hack the Heesoms hosted the Aftermath and later also provided the tea and sandwiches. Michael (she was christened Maureen) Heesom and Ida Broadwith were the tea ladies.

The 100th hack is memorable in that it was a two day hack, with a group of forty ACF trainees from Youngsfield hacking the hakea on the Saturday above the Rooiels hill and on the Sunday the regular group augmented by members of the mountain club attacked the gum trees at the Big Bend on what was then Clarence Drive -now Porter Drive (2nd May 1971). At the Aftermath the mountain club presented a Wild Olive tree and a Rooiels tree to Denys who proposed planting them near Bass Lake. Now in 2013 there are a good number of these trees in that area!

The 200th hack was held on the second Sunday of the month, 9th September 1979 to accommodate the mountain club who brought thirty hackers and the locals numbered twenty. Tut Trainor presented Denys with the floating trophy – The Golden Hakea, the hackers gave him the promise of the John Rourke book being prepared for publication – The Proteas of Southern Africa and Ed Silberbauer presented him with the "Silver Tankard" award. Denys greatly appreciated this recognition of his leadership. Sadly two weeks later he died.

The Silver Tankard was subsequently awarded to Rod Smitheman, Bo & Jill Attwell and Gordon & Sheila Cunningham. In 2003 the tables were turned when his sons made one for Ed Silberbauer. The 'tankard' is a beer can with a tin handle soldered on. This 'tankard' was coated in a layer of "old Cape Silver" and tastefully inscribed in Latin with red paint.

After Denys' death the Betty's Bay Wild Flower Society funded the hack which was convened by Rod Smitheman until his death.

The 300th hack saw 80 hackers in the field (again including a contingent from the mountain club) in the area of Agapanthus road. There was a walk arranged on the

Saturday and many of the mountain club members camped either at Mooihawens Holiday Camp or in the Silberbauer garden where the next day the Aftermath took the form of a bring and braai.

A record was set at the 400th hack in April 1996 when 80 troops took the field on the mountain side of the Groot Witvlei area. The Aftermath was another bring picnic or braai held in Crassula Hall and attended by representatives from BotSoc for by then the Wildflower Society had become a branch of BotSoc.

For the 500th hack Crassula Hall was again the venue for a boerewors roll lunch given by the branch. At this Ed Silberbauer was awarded their highest conservation award by BotSoc, the Denys Heesom gold medal. The first presentation of this award had been in 1983 to the Betty's Bay Hack Group.

The 600th hack. It is notable in that all three of Tut Trainor's children attended the 600th and two of Louis Silberbauer's. Currently Louis' son Ed convenes the Betty's Bay hack and son Lewis the Friends of Stellenbosch Mountain hack while (although not at the 600th hack) Ed's son James convenes the Friends of Helderberg Reserve hack in Somerset West.

A grand turnout considering that this was the last day of the Easter holidays, the weather was far from promising and most of the "swallows" had left their temporary nests and migrated back to their summer homes. (Some of these "summer" homes are still experiencing winter blizzards) Returning to bad weather is a poor reward for these wonderful people who travel 6000 miles or more to help us rid Betty's Bay of alien invasive trees. It is of interest that these migratory hackers make up 24% of the average number of active hackers in our area. Would that 24% of our local population took a similar interest in this vital exercise

Concern was expressed at tea time over the non appearance of our longstanding hacker and road verge alien cleaner upper – Pieter "the verger". A search party was dispatched led by Frik who located Pieter -he having been holed up in a thicket of blombos. Pieter's knees are not what they used to be and believe me knees have to be 100% to get through this foul variety of hacker unfriendly fynbos. Recovering from this misadventure Pieter joined us at a most convivial aftermath braai at No.10 Kloof road. A fitting end to 600 hacks manned by our outstanding men, women and youngsters over the last 50 years. A special mention and toast to the sandwich and tea making professionals without whom no hack would have taken place beyond hack No. 1!

There have been many other celebrations for instance the 40th year, 45th year and in February 2013 the half century of hacking. No doubt there will be more in future. We trust that new troops are in reserve waiting to join the fight to keep the fynbos free.

Merran Silberbauer

### **Security Precautionary Measures** (from Neighbourhood Watch)

- Keep a list of emergency numbers prominently displayed at or near the telephone. An Emergency Contact list is published monthly in the Buzz;
- Never open a door to an unexpected visitor;
- Avoid walking alone, particularly in isolated places;

- Arrange with reliable neighbours for reciprocal surveillance when away from home for any length of time;
- Leave interior lights on when away somewhere at night. As our areas do not have street lights we need to take special precautions as criminal elements are easily able to remain concealed:
- Ensure that residences are easily approachable and free from concealed means such as shrubbery and trees;
- Consider the installation of movement sensor activated lights at front and back doors;
- A watch dog is a good early warning system especially if kept close to the owner or inside the house;
- Be familiar with your environment. Be constantly on the look-out for suspicious looking characters or vehicles and do not hesitate to report them to the SAPS and/or the NW;
- Ensure that Erf numbers are clearly and prominently displayed for emergency purposes;
- Ensure that all windows can be properly locked and are burglar proofed. This will also prevent invasion by baboons;
- Never sleep with windows open unless burglar proofing is fitted, even in upper storey rooms where a window is situated near a drainpipe;
- Ensure that external doors are fitted with adequate locks;
- Never leave door keys hanging in the door;
- Don't leave spare keys lying around in your house. Place them in a safe place;
- Firearm owners must ensure that their firearms are kept safe at all times. Firearms must always be under your direct control or locked away in a firearm safe;
- Never leave ladders, axes and spades outside. These are potential housebreaking tools and weapons;
- Ensure that an intruder detection system is connected directly to a security company
  providing a 24 hour service. Ensure that the system is always activated when away
  from home. Ensure that the system is periodically checked and maintained and
  upgraded where necessary;
- When out walking always make sure that your cellphone is concealed. Never leave cellphones lying on a seat in the car;
- Be alert at all times to any strangers, perhaps disguised as workmen or vendors, who
  may be loitering in the neighbourhood. Also be aware of job seekers;
- Look out for suspicious vehicles that cruise the area at intervals and who may be keeping houses under observation. People and/or vehicles giving rise to suspicion should be reported to the SAPS, along with the fullest possible personal and vehicle descriptions;
- Ensure that front and back doors are not left open or unlocked;
- Keep garage doors closed and locked;
- Ensure that valuable items are not left on seats in cars parked at unprotected and isolated areas. Rather keep them locked away in the boot;
- Never leave car keys in the ignition when away from the car;

- Keep a list of the make, model and serial numbers of electrical appliances and other valuable equipment should it be required for investigation purposes.
- We also need to prevail upon visitors to act responsibly when making braai fires. They should:
- NEVER light an outdoor fire when the weather is hot and dry and/or windy;
- ALWAYS have a garden hose connected and readily available to use when holding a braai;
- NEVER leave the fire unattended;
- Extinguish the braai fire COMPLETELY after use;
- DO NOT discard coals in the bushes.
- Whilst we encourage visitors to enjoy the festive season it is illegal to set off FIREWORKS in this region.

Dan Fick

### Opening or Buying a Business in a Holiday Town

We have been coming to Betty's Bay since 2005 when we purchased our Holiday home, but have taken up permanent residence in the Village since June 2012. Over the years, I have been alarmed by the number of businesses that have opened and closed; or regularly changed ownership a number of times.

It is not easy to trade in a "holiday" town like Betty's Bay or in most of the Overstrand area, for that matter; especially where seasonality plays a big part and is a contributes to a business' demise and is a threat to business owners, if they don't plan correctly and provide sufficiently for the lean or negative cash flow periods.

There are many pitfalls when buying a purchasing a business – do your homework thoroughly and be careful that you don't overpay for a business that is basically dependent on 3 good months trading in the year when visitors are in town. Look at planning and creating additional revenue streams that cater to the "permanent" residents in the area, so as to ensure that they support local businesses and traders.

Be meticulous when preparing a cash flow forecast and set aside funds that can support the business during the lean months. It's exciting to see all the cash roll in during the season, but plan ahead for the slow months and keep a cash reserve to cater for those times.

#### BUYING A BUSINESS - WHAT TO LOOK FOR

- 1. What are the reasons for selling?
- 2. What track record does the business have?
- 3. Identify key customers and suppliers and establish their trading terms.
- 4. View and obtain copies of all legal contracts. Pay special attention to the lease agreement covering Business premises.
- 5. Establish what assets are encumbered.
- 6. Ask for details of current or pending litigation that the Business might be involved in.

- 7. Establish external factors that might negatively affect the business.
- 8. Find out whether any other party holds any right or title to the business.
- 9. Ensure that there are no disputes with the Revenue Service that might impact on future payments.
- 10. Do not accept any figures at face value. Have them checked out by a Professional and request certification by the External Accountant to the Business.
- 11. Is the Seller prepared to sign a Restraint of Trade agreement when a sale is concluded?

#### THE BUYING PROCESS

- 1. Consider, and make a decision to buy a business.
- 2. Research and educate yourself as to the type of business you wish to buy.
- 3. Determine how much you can afford to pay.
- 4. Search for sources that list businesses for sale.
- 5. Engage professional advisors.
- 6. Evaluate the businesses being offered for sale.
- 7. Place an option on the business in which you are interested.
- 8. Negotiate with the sellers of the business.
- 9. Submit an offer subject to a due diligence.
- 10. Perform a due diligence on the business.
- 11. Structure and complete documentation for the purchase.
- 12. Obtain a contingent financing commitment.
- 13. Sign the purchase agreement.
- 14. Satisfy the conditions to the closing.
- 15. Close the purchase.

There are many other issues that need to be addressed and more questions need to be asked. If in doubt, consult a Professional to assist you.

#### Fred Broom

### Hangklip Fynbos Sorgsentrum

Lakeside 4749, Bettysbaai

- Ondersteuning aan bejaardes
- Etes teen billike pryse (volgens inkomste), afgelewer of nuttig by sentrum self
- Hulp-personeel word benodig

**Kontak:** Patricia (028) 2729 051 of 082 378 1641 Maandag, Woensdag en Vrydag van 09.00 tot 12.30.





Fred Broom Proprietor

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Clarence Drive

Betty 's Bay

Prokureur & Aktebesorger Attorney & Conveyancer

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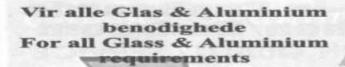
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